

Isaiah 58
MINISTRIES

Cares



2020 ANNUAL REPORT

**Celebrating Our Heroes
In the Time of COVID-19!**

(NOT SO) SECRET INTEL

FROM OUR FEARLESS LEADER



We Made it!

As we have stepped into 2021 and taken some time to look back on 2020, I believe we can be truly proud of all that we have accomplished amid a global pandemic that wreaked havoc, not only on our city, but across our nation and the world. Stores and restaurants closed their doors. People were advised to stay at home and sanitize anything that crossed their threshold from the outside world. We were given lessons on proper hand washing, and we listened to many a debate on whether masks were helpful or harmful in stopping the spread of the virus.

Yes, indeed, it was a year of struggle. People struggled with isolation. People struggled with fear. People struggled with innumerable things, and from where I stood, I witnessed so many who did so with grace and understanding. It was a year that tested our resolve but revealed our ability to persevere.

I am so very grateful for the incredible team of staff and volunteers whom I have the privilege to work with at Isaiah 58 Ministries. When so many agencies closed their doors at the onset of the pandemic, we remained open, revising our procedures to ensure everyone's safety and well-being and suspending our boundaries to ensure everyone who needed assistance received it without question.

I especially want to recognize our Hunger Program Director, Meredith, Board Chair, Donna and board member Diann, as well as volunteer Joyce, who, within hours of the city's call to shut down all places of business except for essential services, developed a plan to ensure that we could continue to serve our community. Never skipping a beat, they opened the following day in a manner that ensured that everyone stayed safe and healthy.

In addition, many volunteers made the commitment to continue to work, despite the risks, because they knew that the need for food and other essentials was great and growing larger every day as people were furloughed or laid off from their jobs.

And even people needing to isolate in their homes stayed involved by making financial contributions, donating food and hygiene items, and pulling out their sewing machines to make masks, not only for themselves, but for their friends and family, and even people they didn't know.

We have indeed been the recipient of so much abundance during 2020, in so many different forms. Because of your generous "superhero" spirits, we have been able to care for the people in our community, providing food and hygiene as well as offering cleaning supplies and masks ensuring both their health and safety throughout this trying year.

2020 was a year we will not forget. It will become a marker of time where we say such things as "pre" or "post" pandemic to determine when something happened.

For me, while some think the term has been over-used this year, I am calling it the year of the Superhero. All the people in our communities showed up, day in and day out, to care for others despite their own fears surrounding the pandemic. That is some Superhero behavior!

I hope, as we move forward, that we don't forget the courage and sacrifices they offered during this time, and that we continue to honor their selflessness, not only with words, but with actions. I hope that we truly honor our everyday superheroes by behaving in ways that show respect and unity for all people and all creation. I hope we continue to work towards a world that is not divided by opinions and attitudes, but united in a common goal of care for all of God's creation.

FOOD PANTRY INSIDER INTELLIGENCE



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DECODING

2020 is a strange year to summarize. We were rolling along, doing good work, beginning to think that we were coming out of winter when **wham** 2020 became the year of the graceful pivot. I say graceful because I think that we approached the situation with a fair amount of grace, and pivot because almost every part of our programs had to change for the health and safety of the community.

In mid-March we moved to outdoor service of pre-packed bags, serving everyone who came, twice per month. April we hit a peak, distributing over 600 food pantry bags. We saw many new guests and heard stories of unemployment, remote learning, and transportation struggles. We moved Mobile Market to the Habitat ReStore parking lot and networked with other agencies to make sure we were serving some of the homebound folks in the area. We received over 10,000 masks to distribute and offered free flu shots. We did backpack distribution in a new way, setting families up for whatever kind of learning they were facing.

In September we made some changes to our services. We refocused on our core service area, and expanded it to include all of four zip codes - 63104, 63110, 63116 and 63118. This shift moved us from a service area of 6 square miles to a service area of 18.5 square miles. We also moved to a new database, giving us better information about our guests and new data to work with. In October, we reopened the clothing room once per week, by appointment. We then turned toward the holidays, where we distributed pre-packed bags for Thanksgiving and Christmas, and offered a holiday store.

It is important to acknowledge that we did not do this work alone. In May, volunteers assisted with a food drive that gathered more than 11,000 lbs of food. The Food Bank suspended fees and increased options for perishable food. We were also able to become a temporary TEFAP food site, giving us more shelf stable food for those who qualified. Operation Food Search continued to provide food, and our grocery partners at Schnucks and Whole Foods continued to provide an abundance. We have seen such generosity this year - from school produce gardens to church food and hygiene drives, from folks shipping cake mix across state lines to local neighbors walking over some extra canned goods. After we overcame the initial pandemic food downturn, and when we were able to get a better handle on our process, we were able to anticipate, and meet, the needs.

Our volunteers are incredible. We limited the number of people in the building, and created stations to spread people out. We followed CDC guidelines, including masking, and each of our volunteers was thoughtful in their own life choices, keeping in mind that choices outside of the ministry can affect those inside of the ministry. We have been blessed with summer interns and new volunteers, working alongside continuing volunteers. It's a great team.

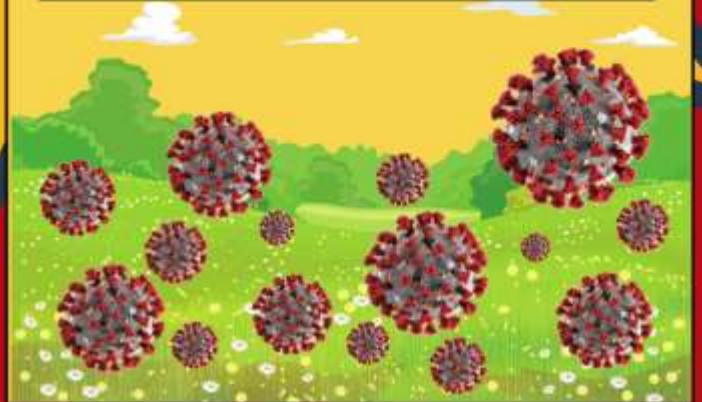
IN THE BEGINNING OF 2020...

ISAIAH 58 MINISTRIES WAS BUSTLING WITH THE DAY TO DAY OPERATIONS OF THE MINISTRY AS THE STAFF AND VOLUNTEERS WORKED TO CARE FOR THE PEOPLE OF ST. LOUIS. THEIR GOAL TO PROVIDE A VARIETY OF NUTRIENT RICH FOOD TO PEOPLE IN NEED WHILE BUILDING RELATIONSHIPS AND STRENGTHENING THE COMMUNITY WAS WELL UNDER WAY WHEN...

SUDDENLY A NEW ENEMY EMERGED..



COVID-19 WAS SPREADING ACROSS THE LAND!



AND NO ONE KNEW HOW TO STOP IT.



SOON, AN ORDER CAME DOWN FROM ON HIGH, "SHELTER IN PLACE!" WE WERE TOLD.



"AND ALWAYS WEAR A MASK!"



THE GROCERY STORE SHELVES WERE EMPTIED AS PEOPLE STOCKED UP ON ESSENTIALS...



BUT OTHERS HAD NO MEANS TO STOCK UP ON
FOOD AND TOILET PAPER.
WHAT WERE THEY GOING TO DO?



HERE I COME
TO SAVE
THE DAY!



MASKED AND
READY TO SERVE,
ISAIAH 58
MINISTRIES
STEPPED UP WITH
COURAGE AND
CONVICTION!



READY TO SERVE THE COMMUNITY AND BE
SUPERHEROES TO THOSE NEEDING FOOD
(AND TOILET PAPER).



SADLY, AS
CONGREGATIONS
MOVED TO ON-LINE
WORSHIP, DONATIONS
DROPPED OFF, AND
THE MINISTRY WAS
QUICKLY RUNNING
OUT OF FOOD.



AND AGAIN, SUPERHEROES YOUNG AND OLD,
FROM ALL ACROSS THE REGION, CAME TO THE
RESCUE!



COLLECTING AND DROPPING OFF NON-
PERISHABLES IN A DRIVE-THRU FOOD DRIVE.



NO AMOUNT OF RAIN WOULD KEEP
THEM FROM THEIR MISSION...



TO PROVIDE FOOD TO THIS
ESSENTIAL MINISTRY!

STRIVING TO ALWAYS PUT OTHERS FIRST, THIS TEAM OF SUPERHEROES COLLECTED 11,111 LBS. OF FOOD!



IN THIS CASE
1
IS NOT
THE
LONELIEST
NUMBER

WOW!

HOLY CANNED
GOODS,
BATMAN, LOOK
AT ALL THIS
FOOD!




BUT THAT WAS ONLY THE BEGINNING...

WHAT?!
THERE'S MORE?!!

OF
COURSE!



THROUGHOUT
THE REST OF
THE YEAR...

IN THE  OF THE SUMMER...



AND THE  OF THE WINTER...



OUR MASKED
SUPERHEROES
WERE HARD AT
WORK...



SORTING FOOD...



FRESH PRODUCE!

AND PREPARING IT FOR DISTRIBUTION...



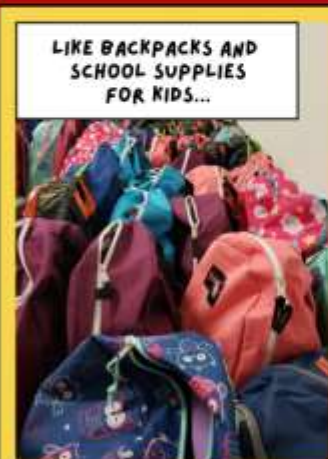
TO THE ISAIAH 58 COMMUNITY.



ALL THE WHILE, CONTINUING TO OFFER SPECIAL EVENTS...



LIKE BACKPACKS AND SCHOOL SUPPLIES FOR KIDS...



EMPOWERING THEM TO SUCCEED IN SCHOOL...



AND ASSISTING FAMILIES IN CELEBRATING THE HOLIDAYS...

WITH FUN AND LAUGHTER...



AT OUR HOLIDAY FOOD DISTRIBUTIONS...



AND HOLIDAY STORE!



ALL WHILE IN THE MIST OF A GLOBAL PANDEMIC!



AS "SUPER" AS OUR HEROES ARE, ISAIAH 58 MINISTRIES IS ONLY ABLE TO CARE FOR SO MANY BECAUSE OF THE GENEROSITY AND SUPPORT OF THE MANY OTHER HEROES WORKING BEHIND THE SCENES.



OUR SUPERHEROES DEMONSTRATED
NUMEROUS SUPER POWERS THROUGHOUT
THE YEAR, INCLUDING...

THE ABILITY TO
"TETRIS" BAGS TO
THEIR FULLEST
CAPACITY

THE ABILITY TO
INTERPRET
"MASK SPEAK"

THE ABILITY TO
TRANSPORT
BOXES ACROSS
VAST DISTANCES

THE ABILITY TO
TURN BACK
TIME

THE ABILITY TO BUILD
COLLABORATIVE
RELATIONSHIPS ACROSS
THE REGION

THE ABILITY
TO ADAPT
ON A DIME

THE ABILITY
TO PRACTICE
RADICAL
HOSPITALITY

THE ABILITY
TO THINK
OUTSIDE THE
BOX

THE ABILITY TO
PACK MULTIPLE
BAGS AT ONE TIME

THE ABILITY TO
PACK A TRUCK
WITH SPEED
AND PRECISION

THE ABILITY TO
WEATHER ANY
STORM

THANK YOU

TO ALL OF OUR SUPERHEROES WHO TRIUMPHED OVER ALL THAT 2020 PLACED IN OUR PATH. WITH AN UNWAVERING COMMITMENT TO TEAMWORK, OUR SUPERHEROES WORKED TIRELESSLY TO SERVE OUR COMMUNITY, BRINGING HONOR AND RESPECT TO EVERYONE WHO GRACED OUR DOORS.

YOU'RE
AWESOME!

Lynn A
Eldon B
Marcia B
Emily B
Joyce B
Donna B
Jim B
Peggy B
Jan B
Greta B
Diann B
Stacey C
Zofie C
Donna C
Peg C
Martin D
Esther D
Jim G
Yvonne G
Louise G
Mary H
Eugene H
Judy H
Vicki H

Julie H
George H
Connie H
Darrell H
Cathy H
Ellen H
Ivan I
Dennis J
Lawrence J
Jim J
Joe K
Roger K
Jacob K
Shari K
Glenn K
Prudence K
Bertha L
Linda L
Susan L
Jim L
Ed M
Steven M
Kendra N
Ed N
Jean N
Steve N

Jim O
Angela O
Marsha R
Amy R
Susan R
Larry S
Dale S
Carol S
Jim S
Deanna S
Janet S
Rich S
Jean S
Darryl S
Kathy S
Chris T
Donna T
Bill T
Bill T
Wendy T
LaNita V
Kathy W
Cathy W
Cindy Wi
Bernie W
Nan W
Sharon Y
Deb Y
Jeremy Y

**THANK YOU, TO THE
MANY CHURCHES AND ORGANIZATIONS
THAT SUPPORT ISAIAH 58 MINISTRIES.
THROUGH YOUR GENEROUS FINANCIAL
SUPPORT AS WELL AS YOUR DONATIONS OF
FOOD, CLOTHING AND OTHER ITEMS, WE
ARE ABLE TO SHARE ABUNDANTLY WITH
OUR COMMUNITY.**

**WITH YOUR HELP WE CONTINUE TO BE
REPAIRERS OF THE BREACH, AND
RESTORERS OF STREETS TO LIVE IN!**

**ABUNDANTLY
BLESSED!**

100 Women Who Care
Acme Janitorial
Affton Christian Church
American Cleaners and Laundry Co.
Bethel UCC Cahokia
Bonhomme Presbyterian Church
Bonhomme Presbyterian Church Men's Bible Study
Calvary Presbyterian Church
Celebration Church (Disciples of Christ)
Church Mutual Insurance Company
Church of St. Michael and St. George
Circle of Concern
Community Christian Church
Compton Heights Christian Church
DynaLabs
Eden Gleaners
Eden Theological Seminary
Emmanuel Episcopal Church
Empowerment Center
Feed My People
First Congregational Church
First Divine Science Church
Gethsemane Lutheran Church
Girls Scouts of Eastern Missouri
Grace United Church of Christ
Hope United Church of Christ
Ivy Chapel United Church of Christ
John Burroughs School
Kiwanis Club of Hampton/Midtown
Ladue Chapel Presbyterian Church
Mann Elementary School
Meals on Wheels
Mt. Tabor United Church of Christ
National Benevolent Association (DOC)

New Horizons Presbyterian Church
Oak Hill Presbyterian Church
Old Newsboys
Operation Food Search
Overland Christian Church
Parkway United Church of Christ
Pyrene Fire Protection Company
Presbytery of Giddings Lovejoy
Prince of Peace United Church of Christ
Richard M Schulze Family Foundation
Rock Presbyterian Church
Schnucks
Southminster Presbyterian Church
Sports Med & Training
St. James United Church of Christ Women's Assoc.
St. Johns Episcopal
St. Johns Evangelical United Church of Christ
St. Louis Area Foodbank
St. Louis Association of the United Church of Christ
St. Louis Cardinals Care
St. Louis Community Foundation
St. Louis Mennonite Fellowship
St. Louis University Hospital
St. Lucas United Church of Christ
St. Margaret of Scotland Parish
St. Mark Presbyterian Church
St. Mark's Episcopal Church
St. Paul United Church of Christ
St. Paul's United Church of Christ
St. Peter's United Church of Christ
St. Phillip's United Church of Christ
St. Luke's Hospital
St. Louis Area Foodbank
Tower Grove Baptist Church
Webster Groves Presbyterian Church
Wellman Family Charitable Fund
Week of Compassion (DOC)
Whole Foods

**THANK YOU ALSO TO THE MANY INDIVIDUALS WHO RESPONDED SO GENEROUSLY WITH
FINANCIAL SUPPORT, DONATED FOOD, CLOTHING, SCHOOL SUPPLIES AND CHRISTMAS GIFTS!**

2020 By the Numbers

| Services Distributed | Total |
|-----------------------------|--------------|
| Food Pantry Bags | 4,363 |
| Emergency Bags | 158 |
| Infant Needs | 45 |
| Senior Boxes | 424 |
| Thrift Store | 99 |
| Fresh Food Monday | 435 |
| Fresh Food Friday | 503 |
| Mobile Market | 311 |
| Thanksgiving Food | 151 |
| Christmas Food | 137 |
| Total Service Visits | 6,626 |



Donations by Weight

| | |
|--------------|----------------|
| Food | 379,102 |
| Hygiene | 3,794 |
| Total | 382,896 |

Please Note: We only record donation weights of food and hygiene. Clothing, school supplies, holiday toys, etc. are not reflected in these totals.

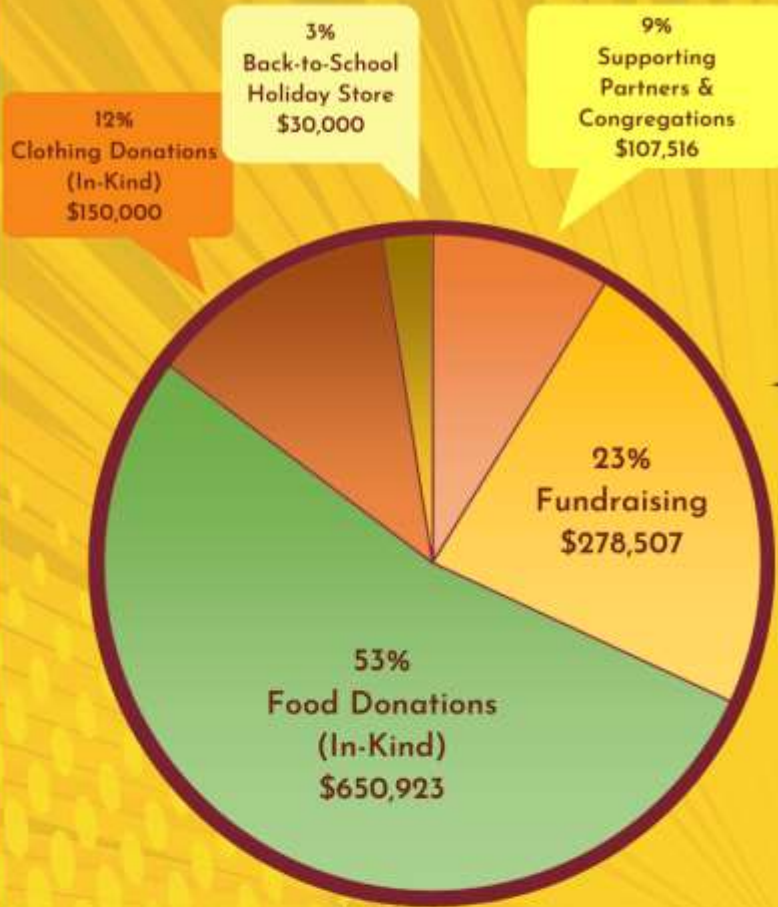
Volunteers

| | |
|---|-------|
| Estimated Volunteer Hours 2020 | 4,963 |
| Approx vol. hours per week | 94 |
| Approx volunteers per week | 28 |
| Regularly "active" volunteers in system | 83 |
| COVID-19 active volunteers | 32 |

Budget

| Income | 2021 Budget | 2020 Actual | 2020 Budget |
|--------------------------------|------------------------|------------------------|------------------------|
| Supporting Partners | \$92,610 | \$107,516 | \$80,475 |
| Fundraising | \$150,250 | \$278,507 | \$100,000 |
| Misc. | \$600 | \$0 | \$600 |
| In-Kind Donations | | | |
| Donated Food Received | \$650,000 | \$650,923 | \$600,000 |
| Donated Clothing Received | \$350,000 | \$150,000 | \$350,000 |
| Back-to-School & Holiday Store | \$30,000 | \$30,000 | \$30,000 |
| Total In-Kind Donations | \$1,030,000 | \$830,923 | \$980,000 |
| Total Cash Income | \$243,460 | \$386,023 | \$181,075 |
| Total In-Kind Income | \$1,030,000 | \$830,923 | \$1,161,075 |
| Total Income | \$1,273,460 | \$1,216,946 | \$1,342,150 |

| Expenses | 2021 Budget | 2020 Actual | 2020 Budget |
|---|------------------------|------------------------|------------------------|
| Ministry and Mission | | | |
| Donated Food Distributed | \$650,000 | \$650,923 | \$600,000 |
| Donated Clothing Distributed | \$350,000 | \$150,000 | \$350,000 |
| Back-to-School & Holiday Store | \$30,000 | \$30,000 | \$30,000 |
| Other | \$63,500 | \$52,313 | \$34,550 |
| Total Ministry and Mission | \$1,093,500 | \$883,236 | \$1,014,550 |
| Compensation and Benefits | \$149,774 | \$136,733 | \$135,291 |
| Administration | \$41,717 | \$42,360 | \$31,817 |
| Total Cash Expenses | \$254,991 | \$231,406 | \$201,658 |
| Total Expenses (including In-Kind) | \$1,348,491 | \$1,114,642 | \$1,216,208 |



2020 Ministry Revenue

2020 Ministry Expenses

